

SUMMARY	JANUARY			FEBRUARY			MARCH		
	Actual	Predicted	Difference	Actual	Predicted	Difference	Actual	Predicted	Difference
Total Income	195,000	180,000	15,000	155,000	150,000	5,000	172,000	170,000	2,000
Total Expense	150,000	160,000	10,000	140,000	130,000	-10,000	140,000	150,000	10,000
PROFIT/LOSS	45,000			15,000			32,000		
(Income - Expense)									
Income Breakup									
Sales	105,000	100,000	5,000	85,000	90,000	-5,000	130,000	125,000	5,000
Rental Income	40,000	35,000	5,000	30,000	25,000	5,000	25,000	20,000	5,000
Referral Fees Income	10,000	8,000	2,000	20,000	18,000	2,000	5,000	4,000	1,000
Interest Income Earned	5,000	5,000	0	5,000	5,000	0	5,000	5,000	0
Income from Hedging	35,000	5,000	30,000	15,000	10,000	5,000	7,000	5,000	2,000
Total Income	195,000			155,000			172,000		
Expense Breakup									
Salaries Paid	15,000	15,000	0	15,000	15,000	0	15,000	15,000	0
Advertising Expense	10,000	8,000	-2,000	9,000	7,000	-2,000	11,000	13,000	2,000
Rent Paid	20,000	20,000	0	20,000	20,000	0	20,000	20,000	0
Commission Paid	8,000	10,000	2,000	15,000	10,000	-5,000	16,000	20,000	4,000
Travelling Expense	20,000	15,000	-5,000	22,000	20,000	-2,000	25,000	30,000	5,000
Repairs	15,000	20,000	5,000	12,000	15,000	3,000	18,000	25,000	7,000
Damages	18,000	10,000	-8,000	25,000	20,000	-5,000	20,000	22,000	2,000
Material Charges	44,000	50,000	6,000	22,000	20,000	-2,000	15,000	20,000	5,000
Total Expense	150,000			140,000			140,000		